

JOBS - RECOMMENDATIONS [HIGH]

TO DO

Up your expectations of yourself. You're achieving good results but what would great look like? How realistic is it?

Get your placement process mapped out and look at where you could add extra value (and perhaps even charge more) to help clients make better decisions. Recruitment fees can be negotiated up by good consultants.

As you predict a healthy pipeline of jobs, how far into the future can you see that? What would happen if we were called back into lockdown again? What lessons did you learn and how can you protect yourself from that happening again?

Watch **The Pillar** on Planning and The Beast